



## **Chief Advancement Officer**

The Jesuits USA Central and Southern Province seeks a high-energy Chief Advancement Officer. This is an integral role for our community, and an exciting and distinctive opportunity to experience purpose and joy in leading the funding growth of Jesuit programs and ministries. This position requires a results-driven leader, who will oversee the leadership and strategic direction for Jesuits UCS's advancement team and programs. This position reports directly to the Provincial of the Jesuits USA Central and Southern Province and works closely with a dedicated executive team of ministry leaders. The Chief Advancement Officer is based in St. Louis, Missouri.

**Position Summary:** This role is responsible for focusing on developing and growing fundraising programs and initiatives within the Province's region, ensuring effective integration and collaboration. This responsibility includes:

- Working closely with the organization's most significant donors, Jesuit priests and brothers, volunteers, institutional leadership, civic organizations, local dioceses, and other stakeholders on funding support and advancement opportunities.
- Jesuits UCS advancement programs include; philanthropic gifts from individuals, foundations, and corporations, annual and major giving, planned appeals, and direct mail.
- Developing and implementing a strategic advancement plan, with defined targets.
- Growing a larger base of major donors and prospects.
- Networking with new prospects and donors in key metropolitan areas with the intention of securing significant major gifts.

### **Additional responsibilities:**

- Serve as a member of the senior leadership team.
- Lead and manage a team of four talented advancement professionals.
- Establish and solicit a portfolio of approximately 50-75 high level donors.
- Manage the advancement department budget.
- Develop and maintain strong and collaborative relationships.

### **Qualifications and Education Requirements**

- Bachelor's degree or advanced degree, preferred.
- Supervisory experience required.



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- 5-7 years of professional experience leading high-performing advancement initiatives.
- Experience with Blackbaud donor database management.
- Proven drive and achievement in the successful solicitation of six-figure and greater gifts.
- Abiding commitment to the Jesuits' mission, charism, and core values; a passion to expand the impact of the priests and brothers in the USA Central and Southern Province; and a familiarity with Catholic tradition and current issues.
- Must be willing to travel.

### **Knowledge, Skills, and Abilities:**

- Knowledge of Catholic faith principles preferred
- Knowledge of province policies and services
- Capacity to educate donors about the unique role of the USA Central and Southern Province and prioritize fundraising activities within the Province.
- High comfort in a dynamic, ministry-based environment that seeks to maximize the collective impact of the province's wide-ranging ministries and programs.
- Exceptional written and verbal communication skills with strong interpersonal, active-listening, and relationship-building skills.

**Please apply for this position by sending resume to [UCSHR@jesuits.org](mailto:UCSHR@jesuits.org)**